#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K

#### CURRENT REPORT

#### Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 15, 2020

#### PHILLIPS EDISON & COMPANY®

#### Phillips Edison & Company, Inc.

(Exact name of registrant as specified in its charter

Maryland (State or other jurisdiction of incorporation)

000-54691 (Commission File Number)

27-1106076 (IRS Employer Identification No.)

11501 Northlake Drive Cincinnati, Ohio 45249 (Address of principal executive offices, including zip code)

Registrant's telephone number, including area code: (513) 554-1110

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the Registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class None

Trading Symbol None

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Name of each exchange on which registered None

Indicate by check mark whether the Registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter). Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the Registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

#### Item 7.01. Regulation FD Disclosure

Phillips Edison & Company, Inc. (the "Company") will host a live conference call presentation on April 15, 2020 at 1:30 p.m. Eastern Time to discuss the Company's previously announced mitigation plans in response to the COVID-19 pandemic and the impact of the COVID-19 pandemic on the CovID-19 pandemic on the CovID-19 pandemic on the CovID-19 pandemic and the impact of the CovID-19 pandemic and the impact of the CovID-19 pandemic on the CovID-19 pandemic and the investor presentation dated April 15, 2020 is attached hereto as Exhibit 99.1 and incorporated herein by reference.

A live webcast of the presentation can be accessed by visiting the Events & Presentations page on the Company's website at http://investors.phillipsedison.com/event-calendar. The conference call can be accessed by dialing (888) 346-2646 (domestic) or (412) 317-5249 (international). A replay of the webcast will be available on the Company's website approximately one hour after the conclusion of the live presentation at http://investors.phillipsedison.com/event-calendar.

The information in this Current Report on Form 8-K, including Exhibit 99.1, is being furnished to the Securities and Exchange Commission ("SEC"), and shall not be deemed to be "filed" with the SEC for any purpose, including for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section and shall not be deemed to be incorporated by reference into any other filing with the SEC except as expressly set forth by specific reference in such filing.

Item 9.01. Financial Statements and Exhibits

(d) Exhibits.

Exhibit Number

Description of Exhibit 99.1 Investor Presentation dated April 15, 2020

#### SIGNATURES

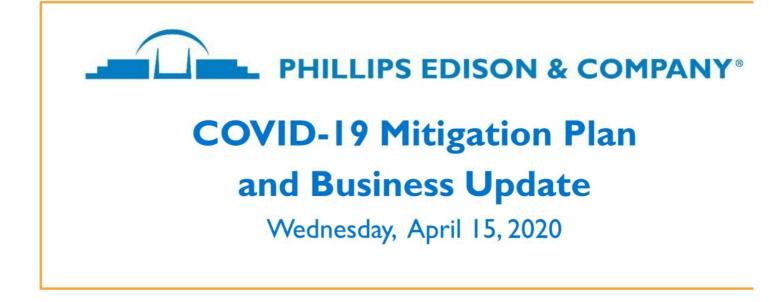
Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PHILLIPS EDISON & COMPANY, INC.

Dated: April 15, 2020

By: <u>/s/ Tanya E. Brady</u> Tanya E. Brady General Counsel, Senior Vice President, and Secretary







#### Forward-Looking Statement Disclosure

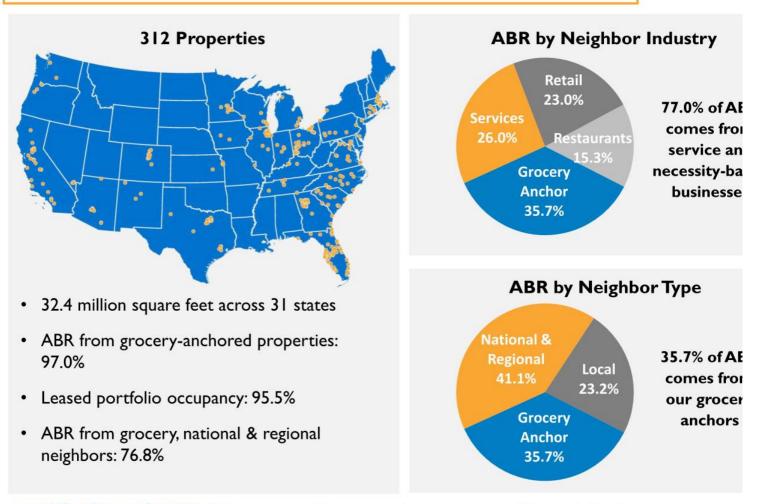


Certain of the matters and included in this presentation and the accompanying webcast that are not purely historical are forward statements within the meaning of Section 27A of the Securities Act of 1933, as amended, Section 21E of the Securities Exchange 1934, as amended, and the Private Securities Litigation Reform Act of 1995. Forward-looking statements generally can be identified use of forward-looking terminology such as "will," "continue," "plan," "believe," "focus," "priorities," "option," "estimated," "want," "strategy," "expect," "anticipate," "may," "future," "uncertainty," or similar expressions. Such forward-looking statements only spe the date of this presentation. You should not place undue reliance on these forward-looking statements. These statements are b current expectations of future events. These forward-looking statements are subject to risks and uncertainties that could cause results to differ materially from the statements made, including, but not limited to, the effects of COVID-19, including on the dem consumer goods and services and levels of consumer confidence in the safety of visiting shopping centers as a result of COVID measures taken by federal, state and local government agencies and tenants in response to COVID-19, including mandatory I shutdowns and stay-at-home orders; the impact of the COVID-19 pandemic on our tenants and their ability to pay rent on time ( or to renew their leases and, in the case of non-renewal, the Company's ability to re-lease the space at the same or more favorable the length and severity of the COVID-19 pandemic in the United States; the pace of recovery following the COVID-19 pander ability to implement cost containment strategies; our ability to obtain loans under the CARES Act or similar state regulations; ou to pay down, refinance, restructure, or extend our indebtedness as it becomes due; and the impact of COVID-19 on our business of operations, financial conditions, and liquidity. Additional important factors that could cause actual results to differ are describe filings made from time to time by the Company with the U.S. Securities and Exchange Commission and include the risk factors an risks and uncertainties described in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2019 fil the SEC on March 11, 2020, as such factors may be updated from time to time in the Company's periodic and/or current repo with the SEC, which are accessible on the SEC's website at www.sec.gov. The Company undertakes no obligation to publicly up revise any forward-looking statement, whether as a result of new information, future events, or otherwise.

# PECO Portfolio Overview

As of March 31, 2020\*





www.phillipsedison.com/investors \*Preliminary statistics include pro rata ownership through joint ventures. ABR = Annualized Base Rent

### **PECO Portfolio Neighbor Details**



www.phillipsedison.com/investors

Essential Retail represents businesses generally deemed essential under most state and local stay at home orders ABR = Annualized Base Rent. Statistics reflect percentage of ABR, including pro rata ownership through our joint ventures

#### Strong Track Record of Delivering Stockholder Value



#### Cumulative Share Value + Distributions<sup>1</sup>

Our most recent estimated value per share plus cumulative cash distributions totals between **\$15.21 per share** and **\$17.36 per share**, depending on investment timing.



www.phillipsedison.com/investors

1)

2)

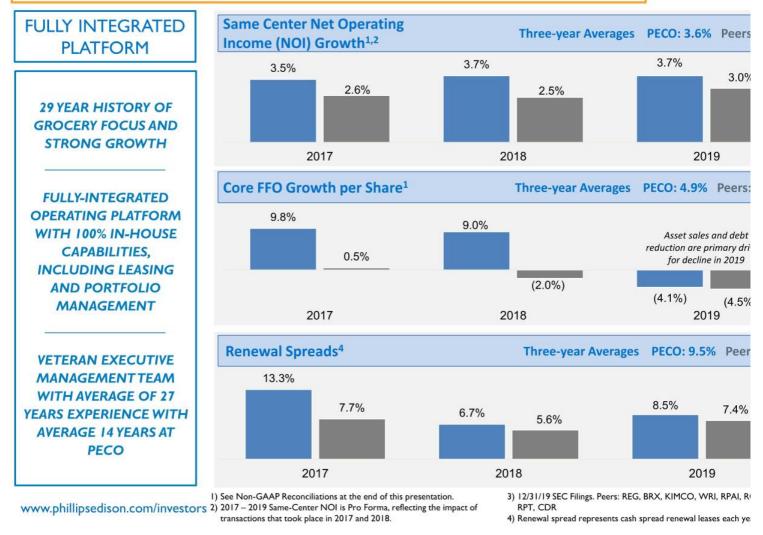
Chart reflects cumulative distributions paid to stockholders who participated in the Phillips Edison Grocery Center REIT I, Inc. public offe Distributions are temporarily suspended due to the uncertainty around the COVID-19 pandemic. As of April 1, 2020, Phillips Edison & Company, Inc. and Phillips Edison Grocery Center REIT II, Inc. have paid a cumulative \$1.3 billion in distributions

#### Distribution Performan

- <sup>9</sup> Total distributions for PECO stockholders a between \$4.11/shar \$6.26/share, depend timing of investment
- Over \$1.3 Billion re stockholders in the fe monthly distributions
- Our distribution paid 2020, marked 111 mc consecutive distributi
- Estimated value per s \$11.10 (as of our Mar 2019 financials), up fr offering price of \$10.1

#### Fully Integrated Operating Platform has Driven Strong Performance





## COVID-19's Impact on Shopping Centers

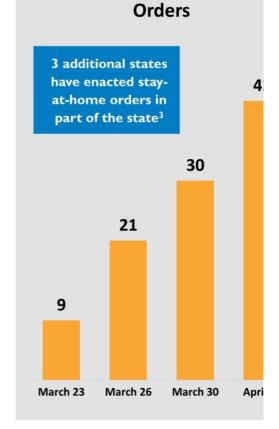


- Unprecedented situation mandatory closures have created tremendous uncertainty for retail businesses, particularly small businesses.
- Our grocery anchors are seeing remarkable foot traffic and sales. March 2020 sales:
  - Kroger: Identical-store sales up 30%<sup>1</sup>
  - Walmart: Total sales up 20%<sup>2</sup>
- Stay-at-home mandates<sup>3</sup>:
  - 42 states state-wide
  - 3 states partial (certain cities/counties)

1)

3)

• 316 million Americans ordered to stay at home



Statewide Stay-at-home

www.phillipsedison.com/investors 2)

Public Filings

- Wall Street Journal, April 3, 2020
- NY Times, See Which States and Cities Have Told Residents to Stay at Home

## COVID-19's Impact on PECO

- Our non-grocery neighbors have been severely impacted
- As of April 13, 2020\*:
  - 36% of neighbors closed temporarily
    - 25% of our total ABR
    - 20% of our total GLA
  - I,850 rent relief requests out of 5,550 total neighbors (33%)
  - Collected 70% of April 2020 rent
- Equity values of our publicly traded peers have been severely impacted<sup>1</sup>:
  - Average YTD decrease: 49%
  - Average discount to NAV: 52%
- We expect to update our estimated value per share as of March 31, 2020, to be announced in May 2020
  - We believe this current environment will have an adverse effect on our valuation



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\*Statistics are approximate and include our pro rata ownership through joint ventures. ABR = Annualized Base Rent GLA = Gross Leasable Area. 1) SNL Financial, as of April 13, 2020. Peers: REG, BRX, KIMCO, WRI, RPAI, ROIC, KRG, RPT



## Working with our Neighbors



# Many of our inline and small shop neighbors are faced with mandated or voluntary closures and great uncertainty

- We are working with our neighbors to fully understand their current financial position to ensure they are aware of and understand the available assistance programs:
  - Contacting every neighbor to discuss their business and future plans
  - PECO task force dedicated to understanding the CARES Act and SBA programs that may help our neighbors
  - · Created a resource page on our website
  - Open channel of communications with neighbors via our proprietary communications platform – DashComm



#### **Business Continuity**



#### Taking care of our associates so we can take care of our neighbors

We are fully operational as a remote workforce

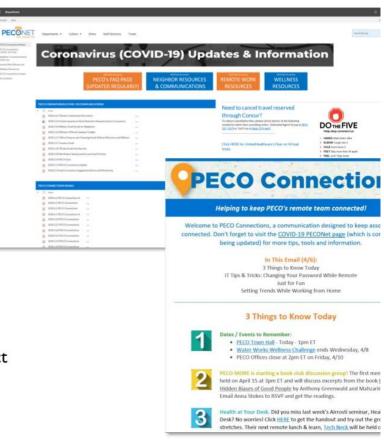
IT infrastructure enabled us to fully deploy our workforce remotely

- Cloud-based software systems
- Microsoft video conference technology

Communications team working diligently to connect associates through:

- Weekly townhall meetings
- Twice-weekly internal emails
- Associate resources page available on our intranet

We have applied for a Payroll Protection Program loan available through the CARES Act



## PECO's Response



# **PECO** has taken the following steps to maximize its financial flexibility and preserve (given the uncertainty and fluidity of the COVID-19 pandemic:

- I. Expense reductions have been implemented at the property and corporate levels.
- 2. Capital projects are being delayed to the extent possible.
- 3. We drew \$200 million on our \$500 million revolving credit facility.
- 4. Monthly distributions have been temporarily suspended.
- 5. The Share Repurchase Program for DDI (death, qualifying disability or determination of incompetence) has been temporarily suspended. The Share Repurchase Program for standard requests remains suspended.

We expect to reevaluate distributions and share repurchases once the pandemic has stabilized and we are able to fully assess the impact of COVID-19 on our business.

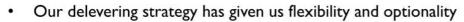
## **Alignment with Stockholders**



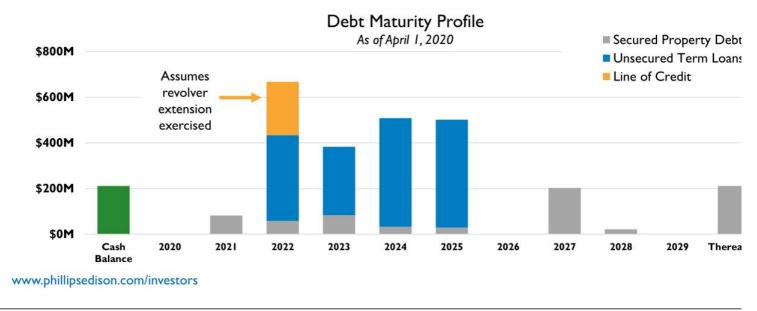
- Compensation for PECO's chief executive officer and executive management team is highly incentive based
  - 83% of CEO compensation and 65% of other executive officers' compensation is based on Company performance; as such, we believe this pandemic will have a negative impact on executive compensation
- The distribution suspension affects executives as well (Company's largest stockholder at ~8% combined)
- In 2017, we merged with our external advisor to become a fully internally-managed REIT
  - No asset management fees, or any other management fees, are being paid to a third party



# Debt and Liquidity Profile



- Revolving credit facility, maturing in October 2021, has extension options to October 2022
- · Strong cash and liquidity position bolstered by recent draw on revolving credit facility
  - We have approximately \$210 million in cash and approximately \$250 million available on our revolving line of credit (as of April 1, 2020)
- · Solid relationships with lenders and maintaining continuous dialogue in this environment
- · We are in compliance with our debt covenants
- No material maturities until 2022





#### Summary



- Our strong performance and the execution of our strategic plans have improved our ability to handle this unprecedented situation
- Best-in-class grocery anchored shopping center operators with 29 years of experience
- Our investment thesis of owning well-located shopping centers anchored by leading grocers has resulted in strong historical performance
- Immediate focus is to preserve cash as the duration and impact of COVID-19 on our neighbors remains uncertain
- We are seeking to preserve cash to be positioned to capitalize on potential future growth opportunities
- We are working relentlessly to protect PECO and the long-term value of our stockholders' investment



#### **Investor Operations**



- April 1, 2020: Monthly distributions were paid at the annualized rate of \$0.67 per share
  - 100% distributions were paid in cash
  - Dividend Reinvestment Program ("DRP") suspended – no reinvestments took place
  - Investors in the DRP will automatically reinvest future distributions once reinstated

     no need to submit paperwork
- Monthly distributions are temporarily suspended
- For the latest updates, visit: www.phillipsedison.com/investors



## Question and Answer Session



If you are logged in to the webcast presentation you can submit a question by typing it into the text box and clicking "Submit Question".





#### **For More Information:**

InvestorRelations@PhillipsEdison.com www.phillipsedison.com/investors Investors and NIGO Servicing: (888) 518-8073 Phillips Edison Advisor Services: (833) 347-5717





Same-Center Net Operating Income ("NOI")

We present Pro Forma Same-Center NOI as a supplemental measure of our performance. We define NOI as total operating revenu adjusted to exclude non-cash revenue items, less property operating expenses and real estate taxes. Same-center NOI represents th the properties that were wholly-owned and operational for the entire portion of both comparable reporting periods. For purposes evaluating Same-Center NOI on a comparative basis, and in light of the Phillips Edison Limited Partnership ("PELP") transaction on (2017, and Merger with REIT II on November 16, 2018, we are presenting Same-Center NOI on a pro forma basis as if each transacti occurred on January 1<sup>st</sup> of the earliest comparable reporting period prior to their respective acquisition dates. We believe Pro Form Center NOI provides useful information to our investors about our financial and operating performance because it provides a performance of the revenues and expenses directly involved in owning and operating real estate assets and provides a perspective not in apparent from net income (loss).

Because Pro Forma Same-Center NOI excludes the change in NOI from properties acquired or disposed after December 31<sup>st</sup> of th prior to the earliest comparable reporting period, it highlights operating trends such as occupancy levels, rental rates, and operating properties that were operational for both comparable periods. Other REITs may use different methodologies for calculating Pro For Center NOI, and accordingly, our Pro Forma Same-Center NOI may not be comparable to other REITs.

Pro Forma Same-Center NOI should not be viewed as an alternative measure of our financial performance because it does not refle operations of our entire portfolio, nor does it reflect the impact of general and administrative expenses, depreciation and amortizati interest expense, other income (expense), or the level of capital expenditures and leasing costs necessary to maintain the operating performance of our properties that could materially impact our results from operations.



Below is a reconciliation of Net (Loss) Income to NOI for real estate investments and Pro Forma Same-Center NOI for the years of December 31, 2019 and 2018 (dollars in thousands):

|  | 2019           | 2018          | Ch | ange \$ | C |
|--|----------------|---------------|----|---------|---|
| Net (loss) income  | \$<br>(72,826) | \$<br>46,975  |    |         |   |
| Adjusted to exclude:   |                |               |    |         |   |
| Fees and management income   | (11,680)       | (32,926)      |    |         |   |
| Straight-line rental income  | (9,079)        | (5,173)       |    |         |   |
| Net amortization of above- and below-market leases   | (4,185)        | (3,949)       |    |         |   |
| Lease buyout income  | (1,166)        | (519)         |    |         |   |
| General and administrative expenses  | 48,525         | 50,412        |    |         |   |
| Depreciation and amortization  | 236,870        | 191,283       |    |         |   |
| Impairment of real estate assets   | 87,393         | 40,782        |    |         |   |
| Interest expense, net  | 103,174        | 72,642        |    |         |   |
| Gain on sale or contribution of property, net  | (28,170)       | (109,300)     |    |         |   |
| Other  | 676            | 4,720         |    |         |   |
| Property operating expenses related to fees and management income  | 6,264          | 17,503        |    |         |   |
| NOI for real estate investments  | 355,796        | 272,450       |    |         |   |
| Less: Non-same-center NOI <sup>(1)</sup>   | (16,175)       | (44,194)      |    |         |   |
| NOI from same-center properties acquired in the merger with REIT II, prior to acquisition <sup>(2)</sup> |                | 99,387        |    |         |   |
| Total Pro Forma Same-Center NOI  | \$<br>339,621  | \$<br>327,643 | \$ | 11,978  |   |

1) Includes operating revenues and expenses from non-same-center properties which includes properties acquired, sold, or contributed, and corporate activ

2) Includes REIT II Same-Center NOI for non-ownership periods.



Below is a reconciliation of Net Income (Loss) to NOI for real estate investments and Pro Forma Same-Center NOI for the years ( December 31, 2018 and 2017 (dollars in thousands):

|  | 2018         | 2017                                       | Change \$ | CI |
|--|--------------|--|-----------|----|
| Net income (loss)  | \$ 46,975    | \$ (41,718)                                |           |    |
| Adjusted to exclude:   |              |  |           |    |
| Fees and management income   | (32,926)     | (8,156)                                    |           |    |
| Straight-line rental income  | (5,173)      | (3,766)                                    |           |    |
| Net amortization of above- and below-market leases   | (3,949)      | (1,984)                                    |           |    |
| Lease buyout income  | (519)        | (1,321)                                    |           |    |
| General and administrative expenses  | 50,412       | 36,878                                     |           |    |
| Transaction expenses   | 3,331        | 15,713                                     |           |    |
| Vesting of Class B units   | —            | 24,037                                     |           |    |
| Termination of affiliate arrangements  | 10 <u></u> 0 | 5,454                                      |           |    |
| Depreciation and amortization  | 191,283      | 130,671                                    |           |    |
| Impairment of real estate assets   | 40,782       | 2. <del></del>                             |           |    |
| Interest expense, net  | 72,642       | 45,661                                     |           |    |
| Gain on sale or contribution of property, net  | (109,300)    | (1,760)                                    |           |    |
| Other  | 1,389        | (881)                                      |           |    |
| Property operating expenses related to fees and management income  | 17,503       | 5,579                                      |           |    |
| NOI for real estate investments  | 272,450      | 204,407                                    |           |    |
| Less: Non-same-center NOI <sup>(1)</sup>   | (35,456)     | (27,286)                                   |           |    |
| NOI prior to October 4, 2017, from same-center properties acquired in the PELP transaction <sup>(2)</sup>      | _            | 38,354                                     |           |    |
| NOI prior to November 16, 2018, from same-center properties acquired in the merger with REIT II <sup>(3)</sup> | 88,463       | 98,392                                     |           |    |
| Total Pro Forma Same-Center NOI  | \$ 325,457   | \$ 313,867                                 | \$ 11,590 |    |
| ,  |              | r NOI for non-owner<br>ter NOI for non-own |           |    |

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Below is a reconciliation of Net (Loss) Income to NOI for real estate investments and Pro Forma Same-Center NOI for the years ( December 31, 2017 and 2016 (dollars in thousands):

|   | 2017           |    | 2016          | Change \$ | ( |
|---|----------------|----|---------------|-----------|---|
| Net (loss) income   | \$<br>(41,718) | \$ | 9,043         |           |   |
| Adjusted to exclude:  |                |    |               |           |   |
| Fees and management income  | (8,156)        |    | _             |           |   |
| Straight-line rental income   | (3,766)        |    | (3,512)       |           |   |
| Net amortization of above- and below-market leases  | (1,984)        |    | (1,208)       |           |   |
| Lease buyout income   | (1,321)        |    | (583)         |           |   |
| General and administrative expenses   | 36,878         |    | 31,804        |           |   |
| Transaction expenses  | 15,713         |    | _             |           |   |
| Vesting of Class B units  | 24,037         |    | _             |           |   |
| Termination of affiliate arrangements   | 5,454          |    |               |           |   |
| Acquisition expenses  | —              |    | 5,803         |           |   |
| Depreciation and amortization   | 130,671        |    | 106,095       |           |   |
| Interest expense, net   | 45,661         |    | 32,458        |           |   |
| Gain on sale or contribution of property, net   | (1,760)        |    | () ——; )      |           |   |
| Other   | (881)          |    | (5,990)       |           |   |
| Property operating expenses related to fees and management income   | 5,579          |    | $\rightarrow$ |           |   |
| NOI for real estate investments   | 204,407        |    | 173,910       |           |   |
| Less: Non-same-center NOI <sup>(1)</sup>  | (34,331)       |    | (20,015)      |           |   |
| NOI prior to October 4, 2017, from same-center properties acquired in the PELP transaction <sup>(2)</sup> | 34,756         |    | 44,061        |           |   |
| Total Pro Forma Same-Center NOI   | \$<br>204,832  | \$ | 197,956       | \$ 6,876  |   |
|   |                | _  |               |           |   |

Includes operating revenues and expenses from non-same-center properties which includes properties acquired, sold, or contributed, and corporate activities. Includes PELP Same-Center NOI for non-ownership periods. 1)

2)



#### Funds from Operations ("FFO") and Core FFO

FFO is a non-GAAP performance financial measure that is widely recognized as a measure of REIT operating performance. The National Association of Real Estate Investment Trusts ("Nareit") defines FFO as net income (loss) computed in accordance with GAAP, exclusion (or losses) from sales of property and gains (or losses) from change in control, plus depreciation and amortization, and after adjustm impairment losses on real estate and impairments of in-substance real estate investments in investees that are driven by measurable in the fair value of the depreciable real estate held by the unconsolidated partnerships and joint ventures. Adjustments for unconsoli partnerships and joint ventures are calculated to reflect FFO on the same basis. We calculate FFO Attributable to Stockholders and Convertible Noncontrolling Interests in a manner consistent with the Nareit definition, with an additional adjustment made for none interests that are not convertible into common stock.

Core FFO is an additional performance financial measure used by us as FFO includes certain non-comparable items that affect our performance over time. We believe that Core FFO is helpful in assisting management and investors with the assessment of the sustai operating performance in future periods. We believe it is more reflective of our core operating performance and provides an additio measure to compare our performance across reporting periods on a consistent basis by excluding items that may cause short-term fluctuations in net income (loss). To arrive at Core FFO, we adjust FFO attributable to stockholders and convertible noncontrolling i to exclude certain recurring and non-recurring items including, but not limited to, depreciation and amortization of corporate assets losses on the extinguishment or modification of debt, transaction and acquisition expenses, and amortization of unconsolidated joint basis differences.

FFO, FFO Attributable to Stockholders and Convertible Noncontrolling Interests, and Core FFO should not be considered alternative income (loss) or income (loss) from continuing operations under GAAP, as an indication of our liquidity, nor as an indication of funde to cover our cash needs, including our ability to fund distributions. Core FFO may not be a useful measure of the impact of long-term operating performance on value if we do not continue to operate our business plan in the manner currently contemplated.

Accordingly, FFO, FFO Attributable to Stockholders and Convertible Noncontrolling Interests, and Core FFO should be reviewed in connection with other GAAP measurements, and should not be viewed as more prominent measures of performance than net incor or cash flows from operations prepared in accordance with GAAP. Our FFO, FFO Attributable to Stockholders and Convertible Noncontrolling Interests, and Core FFO, as presented, may not be comparable to amounts calculated by other REITs.



The table below presents our calculation of FFO, FFO Attributable to Stockholders and Convertible Noncontrolling Interests, and Core FFO and provides additional information our operations (in thousands, except per share amounts):

| (in thousands, except per share amounts)  |    | Year Ended December 31, |    |                     |  |                     |    |    |  |  |
|---|----|-------------------------|----|---------------------|--|---------------------|----|----|--|--|
|   |    | 2019                    |    | 2018 <sup>(1)</sup> | 11   | 2017 <sup>(1)</sup> |    | 20 |  |  |
| Calculation of FFO Attributable to Stockholders and Convertible Noncontrolling Interests        | i. |                         |    |                     |  |                     |    |    |  |  |
| Net (loss) income   | \$ | (72,826)                | \$ | 46,975              | \$   | (41,718)            | \$ |    |  |  |
| Adjustments:  |    |                         |    |                     |  |                     |    |    |  |  |
| Depreciation and amortization of real estate assets   |    | 231,023                 |    | 177,504             |  | 127,771             |    |    |  |  |
| Impairment of real estate assets  |    | 87,393                  |    | 40,782              |  |                     |    |    |  |  |
| Gain on sale or contribution of property, net   |    | (28,170)                |    | (109,300)           |  | (1,760)             |    |    |  |  |
| Adjustments related to unconsolidated joint ventures  |    | (128)                   |    | 560                 |  |                     |    |    |  |  |
| FFO attributable to the Company   |    | 217,292                 |    | 156,521             |  | 84,293              |    |    |  |  |
| Adjustments attributable to noncontrolling interests not convertible into common stock          |    | (282)                   |    | (299)               |  | (143)               |    |    |  |  |
| FFO attributable to stockholders and convertible noncontrolling interests                       | \$ | 217,010                 | \$ | 156,222             | \$   | 84,150              | \$ |    |  |  |
| Calculation of Core FFO   |    |                         |    |                     | a de la compañía de la |                     |    |    |  |  |
| FFO attributable to stockholders and convertible noncontrolling interests                       | \$ | 217,010                 | \$ | 156,222             | \$   | 84,150              | \$ |    |  |  |
| Adjustments:  |    |                         |    |                     |  |                     |    |    |  |  |
| Depreciation and amortization of corporate assets   |    | 5,847                   |    | 13,779              |  | 2,900               |    |    |  |  |
| Change in fair value of earn-out liability and derivatives                                      |    | (7,500)                 |    | 2,393               |  | (201)               |    |    |  |  |
| Other impairment charges  |    | 9,661                   |    | —                   |  | <u></u>             |    |    |  |  |
| Amortization of unconsolidated joint venture basis differences                                  |    | 2,854                   |    | 167                 |  |                     |    |    |  |  |
| Loss (gain) on extinguishment or modification of debt, net                                      |    | 2,238                   |    | (93)                |  | (572)               |    |    |  |  |
| Transaction and acquisition expenses  |    | 598                     |    | 3,426               |  | 16,243              |    |    |  |  |
| Noncash vesting of Class B units and termination of affiliate arrangements                      |    |                         |    |                     |  | 29,491              |    |    |  |  |
| Other   |    | 158                     |    | 232                 |  |                     |    |    |  |  |
| Core FFO  | \$ | 230,866                 | \$ | 176,126             | \$   | 132,011             | \$ | _  |  |  |
| FFO Attributable to Stockholders and Convertible Noncontrolling<br>Interests/Core FFO per share |    |                         |    |                     |  |                     |    |    |  |  |
| Weighted-average common shares outstanding - diluted <sup>(2)</sup>                             |    | 327,510                 |    | 241,367             |  | 196,506             |    |    |  |  |
| Core FFO per share - diluted  | \$ | 0.70                    | \$ | 0.73                | \$   | 0.67                | \$ |    |  |  |
| Core FFO per share \$ (decline) growth  | \$ | (0.03)                  | \$ | 0.06                | \$   | 0.06                |    | ٢  |  |  |
| Core FFO per share % (decline) growth   |    | (4.1)%                  |    | 9.0% 9.8            |  | 9.8%                |    | ٢  |  |  |

I) Certain prior period amounts have been restated to conform with current year presentation.

Restricted stock awards were dilutive to FFO Attributable to Stockholders and Convertible Noncontrolling Interests and Core FFO for the years ended December 31, 2019, 2018, 2017, and 20
 accordingly, were included in the weighted-average common shares used to calculate diluted FFO Attributable to Stockholders and Convertible Noncontrolling Interests/Core FFO per share.